

LAND AGENCY: BUYING AND SELLING

As the leading firm of Agents throughout East Anglia, the Midlands and the Yorkshire & Humber region, we offer unique advantages to potential buyers and sellers.



OUR SERVICE

Brown&Co act in the sale and purchase of all types of rural property including estates, farms & land, development opportunities and investments. From the earliest stages, in advising whether it is right to sell or buy an asset and when, right the way through to concluding the paperwork and finer detail of the deal with your solicitor, we provide a personal, proactive, service to ensure the best possible result for you.

We tailor our agency service to suit you and your objectives. Whether you prefer a sale with a fanfare or a more delicate private sale, we will assist and advise on the most appropriate strategy and method of sale and look after you throughout the process.

When advising on purchases, we will agree a strategy depending on what you are looking for, find possibilities on and off the market and fully research them before assisting you and formulating an offer which, if successful, we would then see right the way through to completion, liaising with your solicitors to get the deal done as efficiently as possible.

WHY BROWN&CO?

Our large and highly experienced team

- Extensive knowledge of the market and market trends
- We treat every sale with the same dedication and professionalism, we care as much about the sale of a farm or a field as you do
- The person you see at the outset of the job is the person who sells your property for you – you do not get assistants or trainees
- We have more good people in our region than any other firm each of whom has their own networks and local knowledge

Attention to detail

- We think through all potential factors from environmental schemes to shooting, farm rotations to wayleaves

- We have a large farm consultancy department, meaning we have unbeatable up to date knowledge of the realities of farming, the potential returns and the Basic Payment Scheme and Cross Compliance issues that come with a sale
- Working with residential and commercial departments we assess added value opportunities and lotting potential

Maximising marketing

- We advertise land nationally and locally. We understand the local press to ensure we maximise publicity
- We use the internet actively including UK Land & Farms
- We have an active international office in Poland and operations across Eastern Europe so we know which farmers are buying and understand international buyer's needs
- We maintain a bank of interested buyers, locally, nationally and internationally
- We have contacts with a number of institutions without being conflicted professionally

HOW YOU BENEFIT

Our expert knowledge, detailed approach and energy we put into every sale ensures that you achieve the best possible price for your property. The majority of our agents come from farming backgrounds which means we understand how emotional the sale is for a seller and work very closely with you to ensure that you are aware of every aspect at every stage, and earn your complete trust throughout this important process. When the sale has been concluded, with our breadth of knowledge and services across the firm we can help with all the associated issues be it finding another property, restructuring remaining enterprises, reinvesting funds or associated valuations for tax purposes.

RESIDENTIAL. COMMERCIAL. AGRICULTURAL.

Expertise you can count on, advice you can trust. brown-co.com

BROWN & CO