

3 July 2008

Royal Show stand GSC 52-K-11

## Brown & Co opens office in Argentina

Brown & Co's has expanded its international land agency and farm management/consultancy services to South America, opening a brokerage and consultancy business in conjunction with Argentine partners this summer.

Led by Charles Whitaker, Brown & Co's international consultancy team has provided farm business management and strategic agricultural consultancy advice to clients in Argentina since late 2004.

"Over the past 12 months we've seen increasing demand for land acquisition and land investment/business management in South America, particularly Argentina, Paraguay, Uruguay, Bolivia and Brazil," says Charles Whitaker. "This is in direct response to the rise in commodity prices globally. Brown & Co is heavily engaged in due diligence, acquisition and management work for a number of private and institutional investors in the sector."

The international consultancy team is offering acquisition, business management and consultancy services to private purchasers of agricultural holdings in Argentina and neighbouring countries, together with appraisals, commercial due diligence assessments and business planning/projections. The team, based at the new office in Buenos Aires, is led by agricultural business consultant Charles Whitaker and Ian Colvill-Jones. The fourth member of the team, Federico Rolle, is based in Rosario.

"Land price inflation is taking place all over the world, not just here in the UK," says Charles Whitaker. "South America is no exception. Nevertheless, while the majority of city investment focus and private client fund focus is on Eastern Europe, Brown & Co believes significant and, in some cases, improved business propositions are on offer in South America."

PROPERTY & BUSINESS CONSULTANTS – LONDON, UK & OVERSEAS OFFICES

Having undertaken agricultural consultancy and land agency work in Poland since 1994, Brown & Co established a permanent office in Toruń in 1998 and earlier this year opened a second Polish office in Poznan. Regular work from the Polish offices extends to Ukraine and Russia. In 2005 the firm opened a permanent office in St Lucia, having carried out professional land and property work in the Caribbean since 1998.

## **ENDS**

For further information, please contact

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### ***Notes to editors***

Brown & Co is a firm of independent rural property, land and business specialists operating from nine offices in the East of England plus London, Argentina, Poland and St Lucia.

Specialist services include:

- Land Agency
- Residential Agency and Lettings
- Commercial Property
- Agricultural Business Consultancy
- Estate Management
- Planning and Development
- Building Services and Surveys
- Auctions
- Overseas Consultancy Services
- Dispute resolution.