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## Luxury Caribbean retreat with growing rental income

A luxury get away in two acres of secluded tropical gardens, Brigand Hill on the west coast of St Lucia offers potential as a business, an investment or as a highly desirable second home.

St Lucia is the most popular of the Windward Islands in terms of investment and visitor numbers. Property prices on this island, often described as the next big thing in the Caribbean, are as much as 50% lower than Barbados.

A 15-minute drive south of Marigot Bay, Brigand Hill overlooks the lush tropical Anse Galet mountain range – the former St Lucia Estates Plantations - and boasts views of the Caribbean Sea. The spectacular villa was built by the late Wayne Brown, an influential local architect, as a ‘high end’ short-term rental location for the US and European market. Last year Brigand Hill grossed around £38,000 from occupancy of a little under 50%.

The villa has 5 bedrooms, a pool and additional staff accommodation, and boasts plenty of open space, timber floors and verandas. For sale through property and business consultants Brown & Co as a going concern, fully furnished (including a car!), and with future short-term rental bookings, the villa has a guide price of £610,000 (US\$1.2m). A unique home in a private and tranquil location, the property also offers scope for expansion in to a boutique hotel or similar.

“Signs are that prices are rising fast on the island, and there are good potential capital gains to be made,” says Charles Whitaker of Brown & Co. “St Lucia is growing popular with UK, European and American investors seeking a second home in the sun, combining investment with pleasure, or looking to retire and enjoy the sun, sea and laid-back lifestyle.

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The Cricket World Cup, which is currently in full swing, is helping put St Lucia in the spotlight. "As the overstay tourism market continues to rise, and with a recent change in government, indications are positive for ongoing growth and property values," says Charles Whitaker.

Property particulars for Brigand Hill are available on [www.brown-co.com](http://www.brown-co.com) as well as FAQs on the St Lucia property market, and buying and selling property on the island. Brown & Co's St Lucia office Tel: 001 758 451 6151 / 001 758 584 7133.

#### **ENDS**

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#### **NOTES TO EDITORS:**

Brown & Co is a firm of independent rural property, land and business specialists operating from ten offices in the East of England, London, Poland and St Lucia. Having been active in the Eastern Caribbean property market since 1997, the firm established a residential property office on St Lucia last year.

Specialist services include:

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- Auctions
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